



Gregory TROUSSOV

President of "Kontakt-Expert" Consulting Company, Gregory Troussov is the leading Russian marketing consultant and trainer.

- Author of the business bestseller "They shall come, and they shall buy" (Eksmo Press, 2007), voted "The Best Business Book in Marketing 2007".
- Gregory Troussov received a national award "Person of the Year, 2009" for his significant contribution to Russia's marketing school.
- Voted "Best Business Speaker" (2008), "Best Marketing Trainer" (2007) (by "Marketing Management" Magazine).
- "Kontakt-Expert" Consulting Company has won national award "Company of the Year, 2009" in Consulting.
- Over 450 marketing projects completed over the course of 15 years.
- Consulting projects in 12 countries: Russia, USA, UK, Germany, France, China, Japan, Korea, Kazakhstan, Ukraine, Israel, Arab Emirates.
- Over 400 articles in the business press.
- Professor of 10 MBA programs at Moscow State University, American Institute of Business and Economics, Kingston MBA (Moscow, London), Higher School of Economics, Moscow University Touro, ANH, State Institute of Business Administration, IMISP (St. Petersburg), Kiev Business School and Lviv Business School.
- Over 15,000 MBA students attended the courses of "Marketing", "Advanced Marketing", "Marketing Communications", "Marketing Research" and "Marketing Management".
- Speaker at over 100 professional conferences and marketing events in Russia, Ukraine, US, United Kingdom, Kazakhstan, Israel, Latvia, Lithuania and Estonia.
- Head of the Jury at Kiev's International Advertising Festival (2008), Effie (Brand of the Year, 2009-2010), Head of Advertising Campaigns and Media Projects at White Square Festival (2012) and other professional events.

Gregory Troussov completed his studies in the United States at the University of Colorado, Colorado School of Mines, and Moscow Technological University and has advanced degrees in math and psychology, as well as an MBA in "International Marketing". Also, he is an ISO 9000:2000 auditor (Bureau Veritas Quality International, IRCA-certified course, 2004, London).

Gregory Trousov has started his professional career in 1994 as a Marketing Director of Samsung Electronics in Moscow, later moving to Shivaki Industries in the position of Business Development Director. In 1997, he became a President and major stockholder of a US software company TruSoft Int'l Inc. TruSoft, which he still heads, is now a major provider of Artificial Intelligence solutions to game development companies around the world.

In 1998, Gregory Trousov started his successful consulting and training career. His clients include SONY, PIO Global, Golden Palace, Bork, American Express, SUN Interbrew (InBev), Garant System, Eksmo, Rollton, Rosnet, Alpha Bank, VTB Bank, Megafon, Beeline, Rostelecom, Exxon Mobile, BP/TNK and many others.